Sales Quarter Business Meeting Text

Jony - How did the sales go for this quarter?

Evan - Well I've just been looking at the graph here and it was pretty good to be honest. Texas and New York were down but the rest of the country was quite good.

John - Did you see Idaho's results ?

Jony - No I haven't seen that yet. What was it ?

John – They had 6250 units sold and 2300 on order.

Jony – Well that was rather good. Why do you think it's changed so much since last quarter ?

John - Well, in a nutshell, it's Alison that has made the difference. She's come in from Washington and has now taken control of the whole north west and she seems to be doing quite well there.

Jony - I see that there was a dip in June in the south. Why was that ?

Evan - I'm pretty sure that's related to the weather. Florida got hit pretty hard by hurricanes at the start of summer and business dropped all over.

Jony - So you don't think it's a personnel problem or anything else ?

Evan - No. of course we'll keep a close eye on it but I'm fairly confident that things should improve for the next quarter.

John – I agree. I'm confident too that we will continue to improve.